



# WHAT DRIVES OUR COMMITMENT TO D/3NIP?



OUR COMMITMENT TO STANDARDS

# STANDARDIZATION RUNS THROUGH OUR COMPANY DNA!

- 40 years of deep technical heritage
  - > Leading European pioneer in Broadcast Satellite solutions
  - > Frequent & recognized contributor to DVB working groups
  - Rapid deployerof commercial DVBequipment

# STANDARDIZATION REQUIRES INDUSTRY COOPERATION

- A unified ecosystem
   approach creates larger
   addressable market for
   everyone
- Hybrid networks are the way forward for our industry



# WHY DABNE?



# THE SHIFT TO MULTI-SCREEN VIDEO

# **TRENDS**

- Consumer habits shifting toward OTT/streaming & multi-screen
- Video content expanding across diverse vertical applications & use cases
- Demand for 'anytime, anywhere, any device' content access

# **CHALLENGES**

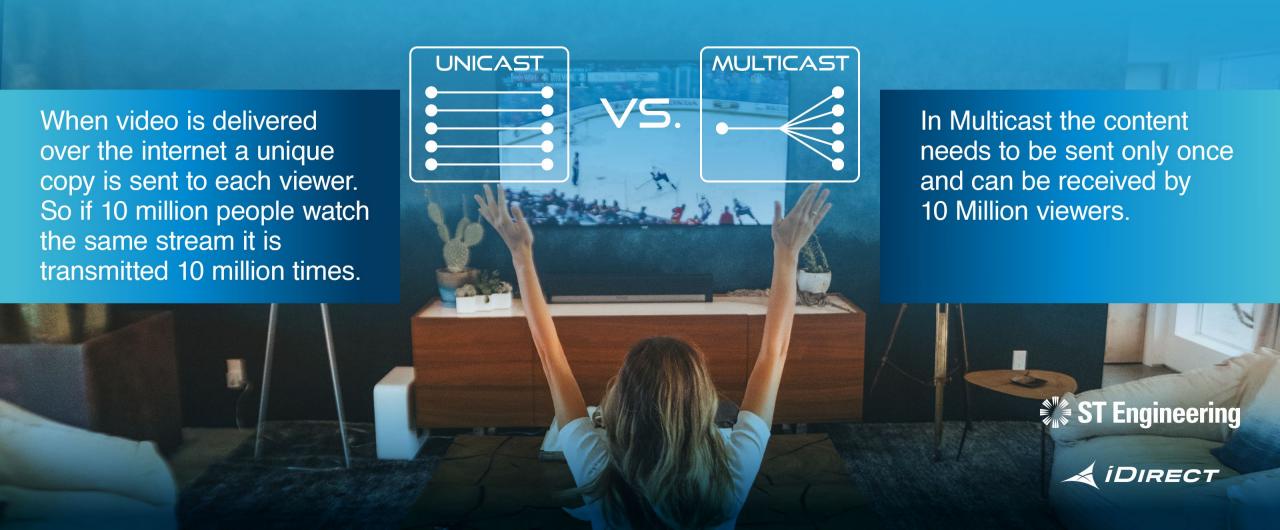
- Scalability: Traditional streaming methods fail under peak demand and large audience loads
- Coverage: OTT delivery cannot reach all geographic regions with consistent quality
- Connectivity: Many locations lack sufficient internet infrastructure for reliable streaming



# WHY CAN UNICAST FAIL AT LIVE BROADCAST SCALE?



# WHY CAN UNICAST FAIL AT LIVE BROADCAST SCALE?



# LIVE STREAMING IS A TOUGH BUSINESS!



# LIVE SPORTS STREAMING REALITY

- > Live Tyson-Paul fight: **85,000+** outage reports in one night.
- > A unicast Live streaming showing its limitations.







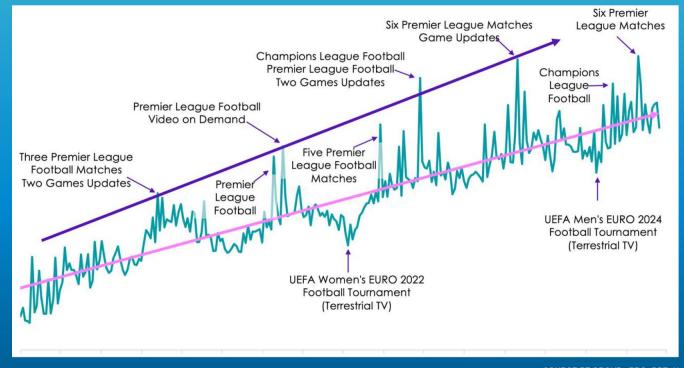
# LIVE TRAFFIC IS HARDER TO DELIVER THAN VIDEO ON DEMAND

# **CONSIDER THIS**

>Scaling economics
The economics of
unicast are broken
at scale.

# > Cost reality

- Costs grow with audience size.
- Cost not proportionate to revenue











WHY LIVE BREAKS STREAMING

(BUT NOT SATELLITE)

# COVERAGE & REACH:

- Satellite serves unlimited viewers simultaneously
- Continental coverage from a single satellite uplink
- Consistent quality signal across entire coverage footprint
- Cost in function of bandwidth, not coverage area





# CAN WE GET THE BEST OF BOTH WORLDS?



# **BROADCAST**

- High availability
- Quality
- Suitable for live content
- Multicast





# **BROADBAND**

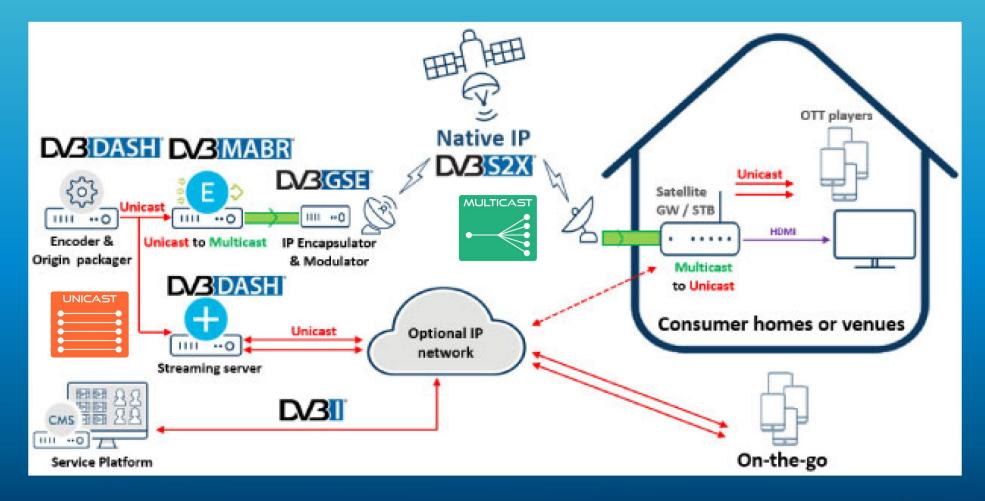
- Streaming Flexibility
- Multi-screen experience
- Connectivity
  - Analytics/ Personalization
  - Interactivity
- Unicast







# D/3NIP\* (NATIVE IP)







# **USE-CASES**



# PERU: D/3NIP TECHNOLOGY SOLVING REAL CONNECTIVITY CHALLENGES IN A VERY REMOTE AREA











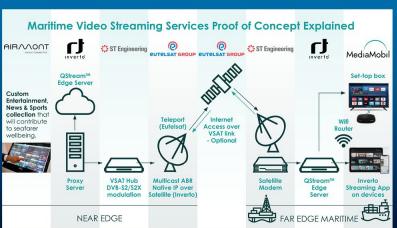






# MARITIME: JOINING FORCES ON CREW WELFARE















# EXPERIENCE THE FUTURE OF BROADCAST TODAY JOIN OUR EXCLUSIVE DUSNIP DISCOVERY TRAIL

SES<sup>^</sup>

inverto

**∡** iDIRECT

Get direct access to the technology that's bridging broadcast and OTT into one seamless experience.

#### WHAT YOU'LL DISCOVER

Live DVB-NIP implementations at each demo station:

- Multi-screen content delivery in action
- Real-time satellite-to-IP integration
- 4K UHD & HDR streaming via broadcast

#### YOUR MISSION

(should you choose to accept it : )

Visit 5 partner booths. Experience their DVB-NIP solutions firsthand. Collect your demo completion gift at each station.

#### **COMPLETE THE TRAIL**

Finish all 5 demos and claim your extra reward at station 5: ST Engineering iDirect Booth 1A49.

READY TO EXPLORE?

## STATION 1 BOOTH 1.A57 EUTELSAT

Multiscreen Satellite Streaming, deliver (P) eutelsat a broadband-like TV & video experience, with no need for an internet connection.

### **STATION 2 BOOTH 1.C67 SES**

**DVB-NIP** for the efficient delivery of live & VOD streams via satellite. Demos at 1.A31 (Inverto) & 1.B41 (SEI Robotics).

## STATION 3 BOOTH 1.D15 EKT 三〈丁

Gateway STB, incorporating the latest in DVB-NIP innovation, as seen in Eutelsat live demo.

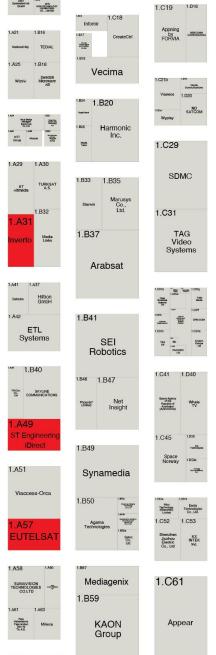
#### STATION 4 BOOTH 1.A31 INVERTO

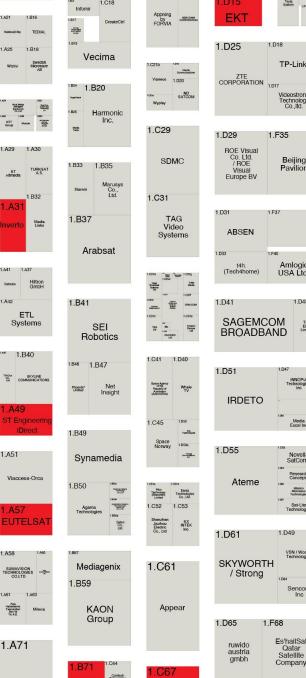
**Q-Stream™**. an End-to-End DVB-NIP Content Delivery solution now with native Targeted Advertising.

### **STATION 5 BOOTH 1.A49**

#### ST ENGINEERING IDIRECT

ST Engineering Experience unmatched 800Mbps DVB-NIP IP encapsulation performance alongside our complete portfolio – unifying broadcast & IP delivery for simplified, cost-effective operations.





# THANK YOU!

